



京華山一

Core Pacific - Yamaichi

Fixed Income



Why Investing in bonds?

Wealth Enhancement

- Instead of sitting on cash, investing in bonds may improve your return

Risk Diversification

- Less volatile comparing to equities relatively
- Inclusion of bonds can diversify risks of your portfolio

Regular Income

- Obtain coupons as your regular and stable income stream

Potential Capital Gain

- Achieve potential capital gain when price appreciates



CPY Fixed Income Department Overview

- Professional and experienced team
- Top-notch client-focused services
- Offering diversified fixed income products
- Unique short term investment opportunity (eRepo)
- Market information master
- Maximum protection for clients' assets



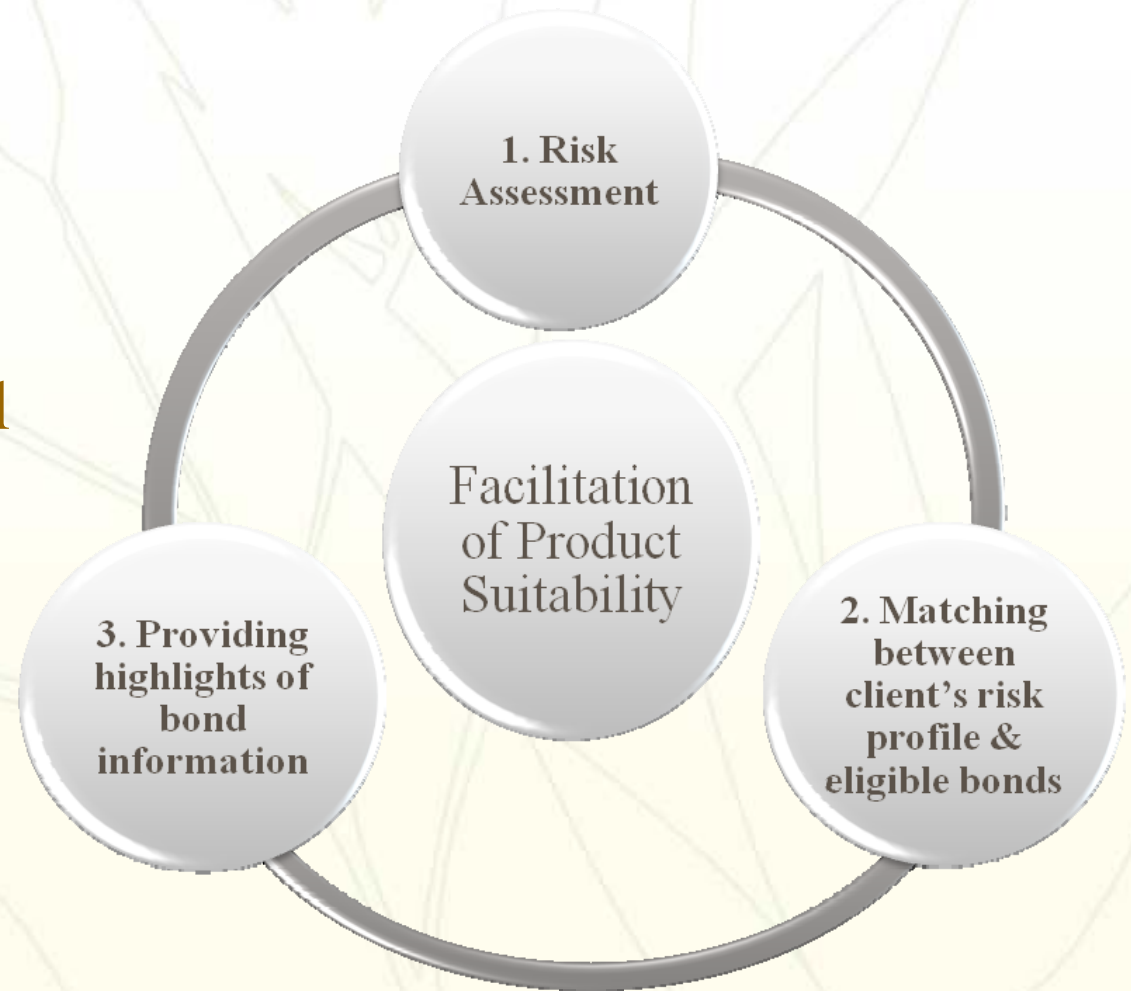


Professional and Experienced Team

- Our professionals possess more than 10 years industry experience, particularly in fixed income
- Extensive market networks across Asia, Europe and the Middle East which can provide liquidity
- One-stop trading platform to source a variety of fixed income products
- Efficient and attractive price discovery mechanism with execution based on various sources

Top-notch Client-focused Service

- We value product suitability for clients
- Assist our clients in understanding their risk appetite and tolerance level
- Offer bonds that match with client's risk profile.
- Provide highlights of bond information





Offering Diversified Fixed Income Products

➤ We focus on bonds issued by *major corporations* in China, Hong Kong, Taiwan and other countries.

Bonds denominated in different currencies

- USD
- HKD
- RMB
- AUD
- EUR

From High Grade to High Yield

- Government Bonds
- Corporate Bonds
- Financial Bonds
- High Yield

Dynamic Varieties

- Fixed Rate Bonds
- Floating Rate Bonds
- Perpetual Bonds
- Preferred Securities
- Convertible Bonds

Unique Short Term Investment Opportunity – eRepo

- eRepo allows clients to invest in bonds on a short term basis in exchange for a higher rate of return.
- eRepo includes a repurchase agreement so that investment return rate is fixed.



Start Day of the eRepo Contract: Client starts investment (buys bond) and *agrees on the investment return rate.*



End Day of the eRepo Contract (For Example: 30 days later):
Client sells back the bond to Core Pacific - Yamaichi and receives *the investment principal and investment return.*

Quick Look at eRepo Terms

Tenor	7 days to 1 month
Return Rate	1.00%-1.50% *
Currency	HKD/USD
Bonds	Investment Grade USD bonds

Sample Bonds Available for eRepo

Bond Name	Coupon	Maturity	Rating (Moody's/S&P)
Standard Chartered	4.000%	July 12, 2022	A3/A-
Bank of East Asia	6.375%	May 4, 2022	A3/A-
Aust &NZ Banking Group (ANZ)	3.450%	Aug 8, 2022	Aa3/A-
Korea Exchange Bank	3.125%	Jun 26, 2017	A1/A-

* The Return Rate is for indication only and subject to change.



Benefits of eRepo

Higher Return

- Higher rate of return than ordinary bank deposit.

Great Flexibility

- Investment tenor ranges from 7 days to 30 days.
- No penalty for early termination.

Extra Layer of Protection

- In case of default of the bond issuer, Core Pacific - Yamaichi will guarantee to buy back the bond at agreed price so that client will receive the investment principle and return on the contract end date.

Simple & Clear

- Every term of the repurchase agreement is agreed upon on the eRepo contract.
- No miscellaneous fee or surcharges.

Market Information Master

➤ Provide bond offering daily indications, important news alert and weekly market insights.

CORE PACIFIC YAMAICHI INTL HK LIMITED

Bonds Indicative Market Prices 債券參考價格

Please call Bonds Dept for Firm Prices

Joyce Wong ext 820

Agatha Wong ext 744

10-Jul-13

Issuer 發行人名稱	Maturity 到期日	Coupon 票息 %p.a.	Offer Price% 參考價格	Offer Yield %p.a. 參考回報率
China/HK 中國/香港				
PCCW-HKT 電訊盈科	20-Jul-15	5.250	108.689	0.887
China Resource 華電電力	3-Aug-15	3.750	104.435	1.544
PCCW-HKT 電訊盈科	24-Feb-16	4.250	106.258	1.783
Swire Pacific MTN Financing 太古	30-Mar-16	5.625	110.821	1.530
Sun Hung Kai 新鴻基	2-Nov-16	3.500	105.282	1.841
Hutchison 和記黃埔	13-Jan-17	3.500	104.566	2.137
Wharf Finance Ltd 九龍倉金融	8-Feb-17	4.625	105.555	2.970
Henderson Land MTN Ltd 恒基地產	14-Feb-17	4.750	105.248	3.187
Citic Pacific Limited 中信泰富	21-Jan-18	6.875	100.788	6.670
Tencent Holdings Ltd 騰訊	5-Mar-18	3.375	101.247	3.084
China Oil And Gas Group 中油燃氣 603 HK	25-Apr-18	5.250	101.556	4.879
HKCG Finance Limited 香港中華煤氣	8-Jul-18	6.250	121.403	1.806
KCRC 九廣鐵路	20-May-19	5.125	112.948	2.715
Hutchison 和記黃埔	11-Sep-19	5.750	114.304	3.173
Henderson Fin Ltd 恒基兆業地產	17-Sep-19	5.500	107.017	4.197
FITA INTL LTD (New World Development) 新世界發展	10-Feb-20	7.000	107.949	5.539
Bank of China (HK) 中國銀行(香港)	11-Feb-20	5.550	106.650	4.374
Dah Sing Bank 大新銀行	11-Feb-20	6.625	109.121	4.980
CLP 中電	19-Mar-20	4.750	107.022	3.558
Citic Bank 中信銀行國際	24-Jun-20	6.875	106.023	5.807
Bank of East Asia Ltd 東亞銀行	16-Jul-20	6.125	107.325	4.878
Sun Hung Kai 新鴻基	2-Nov-20	4.000	106.596	2.987
Chong Hing Bank 創興銀行	4-Nov-20	6.000	103.871	5.351
China Overseas Finance 中國海外	10-Nov-20	5.500	104.303	4.795
Sinochem Group 中國中化	12-Nov-20	4.500	100.482	4.421
ICBC ASIA LTD 工銀亞洲	30-Nov-20	5.125	104.320	4.431
HK Electric Finance 港電	14-Dec-20	4.250	104.219	3.596
CNOOC Finance Ltd 中國海洋石油	26-Jan-21	4.250	102.845	3.812
Hutchison 和記黃埔	13-Jan-22	4.625	104.539	3.990
CNPC General Capital 中國石油財務(香港)	19-Apr-22	3.950	98.938	4.095
Hong Kong Land Finance 香港置地	1-Jun-22	4.500	101.954	4.233
China Taiping Capital 中國太平	21-Nov-22	4.125	90.581	5.422

* CPY Risk Level Risk Profile



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債券一週 FIXED INCOME WEEKLY

2/7/2013

國際資本市場指標 : 最近 (%) 一週變動 (bp)

美國 10 年期	: 2.475	-3.5 bp
美國 30 年期	: 3.471	-6.0 bp
德國 5 年期	: 0.726	-11.2 bp
德國 10 年期	: 1.723	-6.9 bp
中國 5 年期	: 3.49	+10.0 bp
中國 10 年期	: 3.61	+7.0 bp

銀行同業拆息 : 最近 (%) 一週變動 (%)

美元3個月LIBOR	: 0.273	-0.004
美元6個月LIBOR	: 0.414	-0.011
港元3個月HIBOR	: 0.381	-0.002
港元6個月HIBOR	: 0.547	無變動

五年期借貸違約掉期 Credit Default Swap(除美國以歐元作 CDS 本金單位外, 下列其他國家以美元作 CDS 本金單位。)

美國	: 27.33	-1.32
德國	: 32.34	-1.52
法國	: 80.00	-0.87
中國	: 117.00	-30.00

市場走勢 : 10 年和 30 年期美國國債息率利差收窄至 17 個月以來最窄水平, 只為 99 個基點, 為自 2012 年 1 月以來最窄。由於市場相信美國經濟增長速度不足以令通脹明顯上升, 所以美國國庫債券通脹保護證券(TIPS)價格下跌。

近日投資者動向 : 環球信貸違約掉期(CDS)價格普遍下跌, 顯示在消化了聯儲局逐步減少買債的消息後, 市場避險情緒見舒緩。日本 10 年期國債息率微降至 0.88 厘, 為過去的一個月 0.794 厘至 0.906 厘的交易範圍內。最近日本國債拍賣的認購需求相對發售額的比例為 3 月以來最低。

新發行債券資訊 : 發行人/穆迪評級/標準評級

發行人/穆迪評級/標準評級	到期日或年期	票面息率(%)
Prospect Capital/NA/BBB	15 Jul 2043/	6.75%/
	15 Jul 2031/	6.25%/
	15 Jul 2020/	5.50%/
	15 Jul 2018	4.75%
Federal Farm Credit Bank/NA/AA+	9 Jul 2018/	1.98%/
	3 Jul 2023	3.50%
Banco General SA/NA/BBB	28 Jun 2016	LIBOR+1.70%
Barclays Bank Plc/A2(expected)/A+	18 Jul 2025	3.00%
Fannie Mae/NA/AA+	24 Jul 2028/	2.00%/
	24 Jul 2023	2.05%
Federal Home Loan Bank/Aaa/AA+	8 Jun 2018/	2.75%/
	12 Jun 2015/	0.5%/



Maximum Protection for Clients' Assets

- Efficient settlement through Euroclear, a renowned and reliable international settlement system.
- Bonds purchased by clients are securely kept under a client trustee account in Euroclear and segregated from Core Pacific - Yamaichi's assets.





Contacts of Fixed Income Department

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